

Solino cost: 30% Harar+Yirgacheffee(40%)+Sidamo(30%)		
Cost Elements	250g bag	1000g bag
Purchase green coffee Cost/Feresula (Ethiopian Birr ETB/17kg)	1350,00	1350,00
Price per 100kg	7941,18	7941,18
Comission 2%	158,82	158,82
Impurity 10% (cleaning from stones and damaged beans)	794,12	794,12
S/T	8894,12	8894,12
Weight Loss during roasting 20%	2223,53	2223,53
Transport from coffee plantation to Addis Ababa	70,00	70,00
S/T	11187,65	11187,65
Production Cost 29% (Separating & Roasting = Labour & Energy)	3244,42	3244,42
S/Total	14432,07	14432,07
Packing Cost (Coffee bags with valve + Outer Carton) (ETB)	3788,00	980,00
Labels for bags including glue (ETB)	40,00	40,00
Certificates from local authorities (ETB)	10,00	10,00
Sub Total	18270,07	15462,07
Overhead, Repairs, Amortization 8%	1644,31	1236,97
Sub Total	19914,37	16699,03
Profit Margin for coffee roaster 5%	995,72	834,95
S/T	20910,09	17533,99
Bank and Financing cost 6%	1254,61	1052,04
Cost ex Addis Ababa in ETB / 100kg	22164,70	18586,02
Cost ex Addis Ababa in ETB / bag	55,41	185,86
Cost ex Addis Ababa in € / bag (1 Euro = 24 ETB)	2,31	7,74
Seafreight and Distribution Costs in €		
Seafreight Addis Ababa - Djibouti - Bremerhaven	0,27	1,08
German coffee tax 2,19€ / KG	0,55	2,19
Storage cost in Germany	0,16	0,64
Tasting, marketing, promotion expenses	0,18	0,72
Wholesaler price ex-warehouse in Germany	3,47	12,37
Consumer price incl. 7% VAT and individual forwarding&handling	6,90	19,90

Value Addition for 250g bag
100%
112%
141%
182%
230%
251%
263%
279%